



U.S. General Services Administration

Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The Internet address for GSA Advantage!® is:
<http://www.gsaadvantage.gov>.

GSA Multiple Award Schedule

Contract Number: GS-10F-0320R

Mod: A812 Effective 05/10/2020

Contract Period: May 13, 2020 through May 12, 2025

For more information on ordering from Federal Supply Schedules, go to the GSA Schedules home page at:

<http://www.gsa.gov/schedules>.

For more information, please contact:

John Crunkilton (Program Manager) 703//377-0249

Toby Heffernan (Contracts Administrator): 703/902-5000

Business Office: 888/224-7041

Booz Allen Hamilton Inc.
8283 Greensboro Drive
McLean, VA 22102-3838

RFP_Services@bah.com

E-mail

<http://energyservices.bah.com>

Web Address

888/224-7041

Phone

703/902-3200

Fax

Business Size: Large

Price List Current through CM-A812,

Dated May 10, 2020

Prices Shown Herein Are Net (discount deducted)

Updated 05/10/2020

Table of Contents

Customer Information	3
Booz Allen Advantage	6
Booz Allen’s MAS Service Offerings	7
Facilities – Facilities Services	7
Facilities – Facilities Maintenance and Repair	7
Professional Services – Technical and Engineering Services	7
Labor Rates	8
Contractor Site	8
Government Site	9
Labor Category Descriptions	10
Degree and Experience Equivalency	15

Customer Information

1a. Awarded Special Item Numbers:

SIN 541690	Integrated Logistics Support
SIN 541690E	Energy Consulting Services
SIN 561210FAC	Complete Facilities Maintenance and Management
SIN OLM	Order-Level Materials (OLM)

1b. Labor Rates: Please see Appendices A & B for Labor Rates.

1c. Labor Category Descriptions: Please see Appendix C.

2. Maximum Order: \$1,000,000. (Please see Ordering Thresholds in the Terms and Conditions Section for details)

3. Minimum Order: \$100.

4. Geographic Coverage (Delivery Area): Domestic and overseas.

5. Point of Production: The primary point of production is the Booz Allen corporate headquarters located in McLean, Virginia.

6. Discount from List Prices: All prices listed are net prices.

7. Quantity Discounts: None.

8. Prompt Payment Terms: No special discount is offered for prompt payment. Payment terms are net 30 days.

9a. Acceptance of Government Credit Cards: Government credit cards will be accepted for orders at or below the micro-purchase threshold.

9b. Acceptance of Government Credit Cards: Government credit cards will be accepted for orders above the micro-purchase threshold on a case-by-case basis.

10. Foreign Items: Not Applicable.

11a. Time of Delivery: Specified in each task order.

11b. Expedited Delivery: None.

11c. Overnight and 2-Day Delivery: None.

11d. Urgent Requirements: Not Available.

12. F.O.B. Points(s): Destination.

13a. Ordering Address:

Booz Allen Hamilton, Inc. Attention: Contracts*
8283 Greensboro Drive
McLean, VA 22102-3838

888/224-7041 phone

703/902-3200 facsimile

energyschedulebah@bah.com: [Email Address](#)

* Please mail to the attention of the Contract Administrator identified in the task order proposal.

13b. Ordering Procedures: The ordering procedures for supplies and services, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (<http://www.gsa.gov/schedules>).

14. Payment Address is as Follows:

Payment via Wire Transfer

Financial Institution:
Wachovia Bank

9-Digit ABA routing number: see invoice
Telegraphic abbreviation: PNB
Account number: see invoice

ACH Payments:

Booz Allen Hamilton Inc.
Wachovia Bank
9-Digit ABA routing number: see invoice

Account number: see invoice

Payment via Check/U.S. Mail

Booz Allen Hamilton Inc.
Wachovia Bank

P.O. Box 8500 (S-2725)
Philadelphia, PA 19178-2725

International Funds:

Booz Allen Hamilton Inc.
CHIPS Participant number:0509
SWIFT TID: PNBPUS33

15. Warranty Provision: Not applicable.

16. Export Packing Charges: Not applicable.

17. Terms and Conditions of Government Purchase Card Acceptance: Government Commercial Credit Cards will be accepted for payments on a case-by-case basis. Bank account information will be shown on the invoices

18. Terms and Conditions of Rental, Maintenance, and Repair: Not applicable.

19. Terms and Conditions of Installation: Not applicable.

20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices: Not applicable.

20a. Terms and Conditions for Any Other Services: Not applicable.

21. **List of Service and Distribution Points:** Not applicable.
22. **List of Participating Dealers:** Not applicable.
23. **Preventive Maintenance:** Not applicable.
- 24a. **Special Attributes:** Not applicable.
- 24b. **Section 508:** If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at www.Section508.gov.
25. **Data Universal Numbering System (DUNS) Number:** 00-692-8857.
26. **Central Contractor Registration (CCR) Database:** Booz Allen is registered in the Central Contractor Registration (CCR) Database.
27. **Uncompensated Overtime:** Booz Allen labor rates were developed using uncompensated overtime for exempt employees. All hours delivered will be at the rates reflected in the price list.

Booz Allen Advantage

Why choose Booz Allen for professional Facilities Maintenance and Management Services? Booz Allen brings unparalleled resources to its clients.

Quality—Booz Allen is globally recognized as a quality provider of professional Facilities Maintenance and Management Services. We are well-known across the government for our innovative solutions, and, for many years, the firm has been recognized inside and outside the government as the technology and management consultant of choice. A majority of our clients engage us for follow-on work, offering further testament to our strong reputation and the value we provide to our customers.

Experience—With its breadth and depth of experience, Booz Allen offers a rich energy management skill base and commitment to apply its world-recognized capability to innovatively meet program objectives. Our insights and understanding of requirements regularly translate into cost savings and performance efficiencies measurable in terms of reduced learning curves, quality of service, and effective use of leading-edge technologies. We strive to hire and maintain professional staff, allowing Booz Allen to be a premier provider of quality services to our customers. We have served civilian, military, and intelligence agencies, state and local governments, and commercial concerns in projects covering a wide range of energy management needs. These services are described in more detail in the following sections.

Well-Defined Management Practices—Booz Allen has spent years refining our management practices with the goal of developing a quality product that meets or exceeds client expectations, delivered on time and within budget. Our efforts have not gone without reward: a majority of our business is follow-on tasks for existing clients, proving that Booz Allen delivers what we promise and achieves superior customer satisfaction. Our management approach is to provide a single point of responsibility, the task manager, with the charter of delivering the final product. That is not to say that the manager works alone but rather that the manager has the full complement of Booz Allen resources available to assemble the right team to deliver the right results. Attention is paid to quality at Booz Allen, with defined standards and processes used throughout the firm.

Booz Allen's MAS Service Offerings

Facilities – Facilities Services

541690E *Energy Consulting Services* - Contractors shall provide expert advice, assistance, guidance or counseling on energy related projects or initiatives to assist agencies in adhering to energy legislation and policy such as EPACT 2005, Executive Orders 13423 and 13514.

Facilities – Facilities Maintenance and Repair

561210FAC *Complete Facilities Maintenance and Management* - This category covers services related to the complete operations, maintenance and repair of federal facilities and may include the supply or use of environmentally sustainable products such as U.S. Environmental Protection Agency-designated Comprehensive Procurement Guidelines (recycled content) products, U.S. Department of Agriculture-designated Bio-Preferred (bio-based) products, Energy Star certified or other energy efficient products, and Water-Sense or other water efficient products. The following facilities maintenance services can be ordered as stand-alone or in multiple combinations.

Professional Services – Technical and Engineering Services

541690 *Integrated Logistics Support* - Services include providing advice and assistance to businesses and other organizations on scientific and technical issues (except environmental).

Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, conducting research studies, long-term reliability and maintainability, training, consulting, conduct acceptance, functional and post acceptance testing, testing, integration of the payload for flight Customer Agency, support provided during launch, orbital maneuvering and satellite separation from the spacecraft.

An implementation guide for Space launch Integration Services (SLIS) can be found at www.gsa.gov/psschedule - click on Professional Engineering Solutions.

NOTE: Services under this NAICs cannot include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.

Labor Rates

Contractor Site

#	LABOR CATEGORY	May. 13, 2014 - May. 12, 2015	May. 13, 2015 - May. 12, 2016	May. 13, 2016 - May. 12, 2017	May. 13, 2017 - May. 12, 2018	May. 13, 2018 - May. 12, 2019	May. 13, 2019 - May. 12, 2020
		Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
		Contractor Site	Contractor Site	Contractor Site	Contractor Site	Contractor Site	Contractor Site
1	Program Manager Level I	\$ 343.48	\$ 350.35	\$ 357.36	\$ 364.51	\$ 371.80	\$ 379.24
2	Program Manager Level II	\$ 269.63	\$ 275.02	\$ 280.52	\$ 286.13	\$ 291.85	\$ 297.69
3	Program Manager Level III	\$ 229.77	\$ 234.37	\$ 239.06	\$ 243.84	\$ 248.72	\$ 253.69
4	Management Consultant Level I	\$ 284.85	\$ 290.55	\$ 296.36	\$ 302.29	\$ 308.34	\$ 314.51
5	Management Consultant Level II	\$ 209.84	\$ 214.04	\$ 218.32	\$ 222.69	\$ 227.14	\$ 231.68
6	Management Consultant Level III	\$ 162.94	\$ 166.20	\$ 169.52	\$ 172.91	\$ 176.37	\$ 179.90
7	Management Consultant Level IV	\$ 117.22	\$ 119.56	\$ 121.95	\$ 124.39	\$ 126.88	\$ 129.42
8	Subject Matter Expert Level I	\$ 441.96	\$ 450.80	\$ 459.82	\$ 469.02	\$ 478.40	\$ 487.97
9	Subject Matter Expert Level II	\$ 247.36	\$ 252.31	\$ 257.36	\$ 262.51	\$ 267.76	\$ 273.12
10	Subject Matter Expert Level III	\$ 175.84	\$ 179.36	\$ 182.95	\$ 186.61	\$ 190.34	\$ 194.15
11	Subject Matter Expert Level IV	\$ 135.98	\$ 138.70	\$ 141.47	\$ 144.30	\$ 147.19	\$ 150.13
12	Research Analyst I	\$ 182.87	\$ 186.53	\$ 190.26	\$ 194.07	\$ 197.95	\$ 201.91
13	Research Analyst II	\$ 151.22	\$ 154.24	\$ 157.32	\$ 160.47	\$ 163.68	\$ 166.95
14	Research Analyst III	\$ 125.43	\$ 127.94	\$ 130.50	\$ 133.11	\$ 135.77	\$ 138.49
15	Research Analyst IV	\$ 87.91	\$ 89.67	\$ 91.46	\$ 93.29	\$ 95.16	\$ 97.06
16	Research Analyst V	\$ 77.36	\$ 78.91	\$ 80.49	\$ 82.10	\$ 83.74	\$ 85.41
17	Technical Writer Level I	\$ 125.43	\$ 127.94	\$ 130.50	\$ 133.11	\$ 135.77	\$ 138.49
18	Technical Writer Level II	\$ 111.37	\$ 113.60	\$ 115.87	\$ 118.19	\$ 120.55	\$ 122.96
19	Admin/Clerical Level I	\$ 82.06	\$ 83.70	\$ 85.37	\$ 87.08	\$ 88.82	\$ 90.60
20	Technical Assistant	\$ 59.79	\$ 60.99	\$ 62.21	\$ 63.45	\$ 64.72	\$ 66.01

Government Site

#	LABOR CATEGORY	May. 13, 2014 - May. 12, 2015	May. 13, 2015 - May. 12, 2016	May. 13, 2016 - May. 12, 2017	May. 13, 2017 - May. 12, 2018	May. 13, 2018 - May. 12, 2019	May. 13, 2019 - May. 12, 2020
		Year 10	Year 11	Year 12	Year 13	Year 14	Year 15
		Government Site	Government Site	Government Site	Government Site	Government Site	Government Site
1	Program Manager Level I	\$ 270.79	\$ 276.21	\$ 281.73	\$ 287.36	\$ 293.11	\$ 298.97
2	Program Manager Level II	\$ 214.52	\$ 218.81	\$ 223.19	\$ 227.65	\$ 232.20	\$ 236.84
3	Program Manager Level III	\$ 179.36	\$ 182.95	\$ 186.61	\$ 190.34	\$ 194.15	\$ 198.03
4	Management Consultant Level I	\$ 228.59	\$ 233.16	\$ 237.82	\$ 242.58	\$ 247.43	\$ 252.38
5	Management Consultant Level II	\$ 172.32	\$ 175.77	\$ 179.29	\$ 182.88	\$ 186.54	\$ 190.27
6	Management Consultant Level III	\$ 133.63	\$ 136.30	\$ 139.03	\$ 141.81	\$ 144.65	\$ 147.54
7	Management Consultant Level IV	\$ 100.82	\$ 102.84	\$ 104.90	\$ 107.00	\$ 109.14	\$ 111.32
8	Subject Matter Expert Level I	\$ 354.02	\$ 361.10	\$ 368.32	\$ 375.69	\$ 383.20	\$ 390.86
9	Subject Matter Expert Level II	\$ 201.64	\$ 205.67	\$ 209.78	\$ 213.98	\$ 218.26	\$ 222.63
10	Subject Matter Expert Level III	\$ 144.18	\$ 147.06	\$ 150.00	\$ 153.00	\$ 156.06	\$ 159.18
11	Subject Matter Expert Level IV	\$ 111.37	\$ 113.60	\$ 115.87	\$ 118.19	\$ 120.55	\$ 122.96
12	Research Analyst I	\$ 150.06	\$ 153.06	\$ 156.12	\$ 159.24	\$ 162.42	\$ 165.67
13	Research Analyst II	\$ 124.26	\$ 126.75	\$ 129.29	\$ 131.88	\$ 134.52	\$ 137.21
14	Research Analyst III	\$ 101.98	\$ 104.02	\$ 106.10	\$ 108.22	\$ 110.38	\$ 112.59
15	Research Analyst IV	\$ 80.89	\$ 82.51	\$ 84.16	\$ 85.84	\$ 87.56	\$ 89.31
16	Research Analyst V	\$ 62.12	\$ 63.36	\$ 64.63	\$ 65.92	\$ 67.24	\$ 68.58
17	Technical Writer Level I	\$ 110.20	\$ 112.40	\$ 114.65	\$ 116.94	\$ 119.28	\$ 121.67
18	Technical Writer Level II	\$ 91.43	\$ 93.26	\$ 95.13	\$ 97.03	\$ 98.97	\$ 100.95
19	Admin/Clerical Level I	\$ 63.30	\$ 64.57	\$ 65.86	\$ 67.18	\$ 68.52	\$ 69.89
20	Technical Assistant	\$ 48.06	\$ 49.02	\$ 50.00	\$ 51.00	\$ 52.02	\$ 53.06

Government site labor rates are provided based upon the assumption that the Government provides suitable office facilities and related equipment (e.g., telephone, copier, parking, furniture, desktop computer, and other standard equipment and office supplies) for a period of no less than ninety (90) continuous calendar days at a Government site. Booz Allen's Government site labor rates are offered as long as these, or similar facilities are provided on a continuing basis throughout the task period. Use of the government site labor rates requires sufficient tasking to perform assignments on a full-time basis at these work sites. If this assumption is not met, then contractor site rates apply.

Labor Category Descriptions

1. Program Manager Level I

Education: B.A. or B.S. degree

General Experience: Twelve years' experience in business, including 8 years of increasing responsibility in assignment supervision and management.

Duties: Performs day-to-day management of overall contract support operations, possibly involving multiple project and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates written and oral communications skills. Has authority and responsibility to identify and commit resources required to support effort. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities. Crafts and enforces quality control program.

2. Program Manager Level II

Education: B.A. or B.S. degree

General Experience: Eight years' experience in business, including 6 years of increasing responsibility in assignment supervision and management.

Duties: Performs day-to-day management of overall contract support operations, possibly involving multiple project and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates written and oral communications skills. Has authority and responsibility to identify and commit resources required to support effort. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities. Crafts and enforces quality control program.

3. Program Manager Level III

Education: B.A. or B.S. degree

General Experience: Six years' experience in business, including 4 years of increasing responsibility in assignment supervision and management.

Duties: Performs day-to-day management of overall contract support operations, possibly involving multiple project and groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Demonstrates written and oral communications skills. Has authority and responsibility to identify and commit resources required to support effort. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities. Crafts and enforces quality control program.

4. Management Consultant Level I

Education: B.A. or B.S. degree in business or business-related field.

General Experience: Eight years' experience in business or energy.

Duties: Serves as a leader ensuring that a group of management consultants are working in concert to systematically integrate the project components to meet milestones and deliverables. Gathers and analyzes management information, cost information, information systems and other business and energy data. Determine trends and provide recommendations. Prepares business case analysis. Performs audits and provides feedback to client. Crafts and enforces quality control program.

5. Management Consultant Level II

Education: B.A. or B.S. degree in business or business-related field.

General Experience: Six years' experience in business or energy.

Duties: Serves as a leader ensuring that a group of management consultants are working in concert to systematically integrate the project components to meet milestones and deliverables. Gathers and analyzes management information, cost information, information systems, and other business and energy data. Determine trends and provide recommendations. Prepares business case analysis. Performs audits and provides feedback to client. Crafts and enforces quality control program.

6. Management Consultant Level III

Education: B.A. or B.S. degree

General Experience: Up to 2 years' experience in business or energy.

Duties: Serves as a junior member of the team and works to gather and analyze management information, energy information, cost information, information systems, and other business and energy data. Understands how to formulate strategic plans to capture and analyze data. Assists in analyzing data to determine trends and provide recommendations. Assists in preparing business case analysis for energy projects.

7. Management Consultant Level IV

Education: B.A. or B.S. degree

General Experience: Entry-level position.

Duties: Serves as a junior member of the team and works to gather and analyze management information, energy information, cost information, information systems, and other business and energy data. Assists in formulating strategic plans to capture and analyze data. Assists in analyzing data to determine trends and provide recommendations. Assists in preparing business case analysis for energy projects.

8. Subject Matter Expert Level I

Education: M.S., MBA, or PhD degree

General Experience: Fifteen years' experience in business and energy.

Duties: Provides expert technical and managerial guidance and direction for problem definition, analysis, requirements development, and implementation for extremely complex energy and

business issues. Makes recommendations and advises on organization-wide system improvements, optimization, or maintenance efforts for energy-related issues.

9. Subject Matter Expert Level II

Education: B.A. or B.S. degree

General Experience: Twelve years' experience in business and energy.

Duties: Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development, and implementation for complex to extremely complex energy and business issues. Makes recommendations and advises on organization-wide system improvements, optimization, or maintenance efforts for energy and energy-related issues.

10. Subject Matter Expert Level III

Education: B.A. or B.S. degree

General Experience: Ten years' experience in business and energy.

Duties: Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development, and implementation for complex to extremely complex energy and business issues. Makes recommendations and advises on organization-wide system improvements, optimization, or maintenance efforts for energy and energy-related issues.

11. Subject Matter Expert Level IV

Education: B.A. or B.S. degree

General Experience: Eight years' experience in business and energy.

Duties: Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development, and implementation for complex to extremely complex energy and business issues. Makes recommendations and advises on organization-wide system improvements, optimization, or maintenance efforts for energy and energy-related issues.

12. Research Analyst Level I

Education: B.A. or B.S. degree

General Experience: Up to 4 years' experience in business.

Duties: Conducts research tasks assigned by more senior members of the consulting staff. Searches literature; conducts surveys and experimental tasks; and collects, analyzes, and summarizes data. Contributes to client reports as directed, including documentation preparation, writing, editing, production coordination, and graphics.

13. Research Analyst Level II Education: B.A. or B.S. degree

General Experience: Up to 3 years' experience in business.

Duties: Conducts research tasks assigned by more senior members of the consulting staff. Searches literature; conducts surveys and experimental tasks; and collects, analyzes, and

summarizes data. Contributes to client reports as directed, including documentation preparation, writing, editing, production coordination, and graphics.

14. Research Analyst Level III

Education: B.A. or B.S. degree

General Experience: Up to two years' experience in business.

Duties: Conducts research tasks assigned by more senior members of the consulting staff. Searches literature; conducts surveys and experimental tasks; and collects, analyzes, and summarizes data. Contributes to client reports as directed, including documentation preparation, writing, editing, production coordination, and graphics.

15. Research Analyst Level IV

Education: B.A. or B.S. degree

General Experience: Up to 1 year of experience in business.

Duties: Conducts research tasks assigned by more senior members of the consulting staff. Searches literature; conducts surveys and experimental tasks; collects, analyzes, and summarizes data. Contributes to client reports as directed, including documentation preparation, writing, editing, production coordination, and graphics.

16. Research Analyst Level V

Education: B.A. or B.S. degree

General Experience: No related experience in business.

Duties: Conducts research tasks assigned by more senior members of the consulting staff. Searches literature; conducts surveys and experimental tasks; and collects, analyzes, and summarizes data. Contributes to client reports as directed, including documentation preparation, writing, editing, production coordination, and graphics.

17. Technical Writer Level I

Education: B.A. or B.S. degree

General Experience: Up to 4 years' experience in technical writing.

Duties: Assist in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edit functional descriptions, system specifications, user manuals, special reports, or any other customer deliverables and documents.

18. Technical Writer Level II

Education: B.A. or B.S. degree

General Experience: Up to 2 years' experience in technical writing.

Duties: Assist in collecting and organizing information for preparation of user manuals, training materials, installation guides, proposals, and reports. Edit functional descriptions, system specifications, user manuals, special reports, or any other customer deliverables and documents.

19. Administrative/Clerical Level I

Education: High school diploma or A.A. degree in business or related field.

General Experience: Up to 2 years' experience in technical writing.

Duties: Provide administrative support to the consulting staff. Provide documentation control, office coordination, reproduction support, and other office administration functions.

20. Technical Assistant

Education: High school diploma

General Experience: Up to 5 years' experience in technical support or studies.

Duties: Assist in performing research or implementation tasks overseen by more senior members of the staff. Collect data, install equipment, and conduct surveys. Contribute to client reports as directed. Provide administrative support to the consulting staff.

SCA Eligible Contract Labor Category

Admin/Clerical Level I

Technical Assistant

Degree and Experience Equivalency

The labor category definitions in our Pricelist describe the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education with the written approval of the ordering activity.

Degree	Experience Equivalence*	Other Equivalence
Associate's	1 year relevant experience	Vocational or technical training in work-related
Bachelor's	Associate's degree + 2 years relevant experience, or 4 years	Professional certification
Master's	Bachelor's + 2 years relevant experience, or	Professional license
Doctorate	Master's + 2 years relevant experience, or	

* Successful completion of each year of higher education that has not yet resulted in a degree may be counted 1-for-1 for a year of experience.

Further, both parties recognize that, on occasion, there may be a need to waive the requirements in order to use the best individual for the task. Therefore, waivers to the education/experience requirements may be granted by either the task order contracting officer or contracting officer technical representative. If such a waiver is included in our proposal, award of said proposal shall be deemed a grant of the waiver.